

ADVERTISING SECTION

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New Homes for sale  
in the Seattle and  
Puget Sound Area.

# New Homes

## SATURDAY

THE FAIRVIEW | mukilteo

## Incentives sweeten resort-style living

As if resort-inspired amenities, a golf course setting and high-end interior detailing weren't reason enough to purchase a new condominium home at The Fairview, the developer is now offering limited-time financing to help homeowners buy in time for the warm summer months.

Located in the master-planned community of Harbour Pointe in Mukilteo, The Fairview lets new buyers take advantage of 3.875 percent, 30-year fixed interest rates for financing up to \$417,000 and 4.125 percent rates on loans over \$417,000.

"We also have 7/1 and 5/1 ARMS with rates as low as 3.625 percent, as well as interest-only loans that greatly lower the payments. And, if you have a home to sell, our longtime lender will extend special financing programs to make it easier for you to find a buyer," says Scott Hanson of SeaMark Properties. "For many years our team has worked with this established, well-respected, local bank. Now our buyers are benefiting from this relationship." Programs are subject to credit approval and certain requirements apply, including a 10 percent down payment. For information, contact the community sales manager or view a financing video at [thefairviewcondos.com](http://thefairviewcondos.com).

Located adjacent to the Harbour Pointe Golf Club, just 20 minutes from Seattle, The Fairview has an architectural design that is reminiscent of a resort lodge. The exterior features exposed wood trusses, heavy wood beams, shingle siding and LedgeStone column accents. Making a bold statement at the entry of The Fairview is a waterfall splashing over large boulders and surrounded by lush plantings.

"Inspired by The Fairview's backdrop of snowcapped mountains, the sparkling waters of the Sound and emerald green golf course fairways, we wanted to create a resort experience similar to what you might find in Sun Valley or Whistler right here in Harbour Pointe. The neighborhood feels like a friendly village within the larger Mukilteo community," notes Hanson.

Priced from the mid \$300,000s to more than \$1 million, the homes range in size from approximately 1,000 square feet to more than 3,000 square feet. "The homes are sized for comfort and convenience. You have the peace of mind of having a lock-and-go lifestyle, but also the room to entertain or stretch out and relax," says Stephanie Pirie, community sales manager for The Fairview. To further enhance the homes' comfort, the homes are Built Green and extra care was taken to incorporate state-of-the-art acoustical details to limit sound transmission between homes.

Like the exteriors, interiors don't skimp on high style, with liberal use of natural stones and hardwoods, as well as contemporary elements like stainless steel appliances, Emtek hardware and Kohler fixtures. Additional key elements include 10-foot ceilings and expansive decks with gas barbecue connections. Some decks even include outdoor gas fireplaces.

"The homes are simply spectacular; you really have to tour them to see for yourself. The majority overlook the golf course, while some feature views of the Olympic Mountains and Puget Sound. They all feel bright, airy and completely inviting, like a home should," says Pirie.

To further enhance the resort feel, the developer added numerous community gathering spaces within



Many homes in the community overlook the Harbour Pointe Golf Course.

the building, including a welcoming lobby with beamed ceiling and stone fireplace, fully equipped fitness room and a clubroom with wet bar, game area and flat-screen television. The clubroom and fitness room open to an outdoor plaza complete with gas barbecue, seating and a water feature.

"With the weather warming, it's easy to imagine having a few friends over for a game of golf and then drinks on your private deck, or inviting a larger group for a weekend barbecue celebration," says Hanson. Additional amenities include controlled-access entry and

a parking garage.

The Fairview is located within easy walking distance of cafes, shops and services. The waterfront town hosts a number of events, including today's General Aviation Day and Taste of Mukilteo at Paine Field. Additional community celebrations include a summer concert series, farmers market and the annual Lighthouse Festival.

The Fairview enjoys easy-on access to state Route 99, I-5 and I-405. For a headache-free commute or trip to Seattle to watch the Mariners, the Sounder Train recently added a stop at the Mukilteo ferry terminal.

### View these homes

Models open 11 a.m.-6 p.m. Saturdays-Wednesdays or by appointment at 11801 Harbour Pointe Blvd. S.W., Mukilteo, next door to the clubhouse at the Harbour Pointe Golf Course.

### Prices

One bedroom plus den from mid-\$300,000s, two bedrooms from low \$400,000s, and penthouses from the high \$800,000s.

### Information

877-472-8915 (toll free) or [www.thefairviewcondos.com](http://www.thefairviewcondos.com).